



December 2009

Welcome to our first 'Rugged News' newsletter!

We want to inform our customers on a monthly basis about the latest rugged products and solutions that could help you improve your business. Also thinking of your budget, we have a special offer to announce. We hope you like this first 'Rugged News' and appreciate your [feedback](#).

This month's topics

[*New rugged products - Intermec CN50*](#)

[*Solutions for your business - GPS tracking increases efficiency and customer satisfaction*](#)

[*Special offer this month - buy a toughbook and get \\$500 for upgrades and accessories*](#)

If you are not any longer interested in future Rugged News just click on this [unsubscribe link](#).



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New rugged products – Intermec CN50

As part of our ongoing strategy to bring to the market the best range of Rugged Notebooks, Tablets and PDAs Roaming Technologies are proud to announce that they have been appointed as official WA reseller for the range of Intermec PDAs.

Intermec are one of the world's leading suppliers of enterprise PDAs and offer an unrivaled lineup of Ruggedised and i-Safe PDAs.

The latest offering, the Intermec CN50 is the only 3.75G wireless mobile computer that combines a small and light-weight form factor with a rugged design to deliver the most advanced, high performance voice and data communication solution. It is specifically designed for the highly mobile field worker.

With the class leading capabilities of the CN50 in their mobile workers' hands, enterprises can improve their business processes, expand their service offerings and reduce the cost and complexity of a field mobility solution.



As the first device in the industry to offer a 3.75G HSUPA internal modem the device will support up to 7.2Mbps. With internal Camera, Scanner, Compass and GPS the CN50 may sound expensive, but you will be surprised at where this unit is positioned.

[Read more on our website ...](#)



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Solutions for your business - GPS vehicle tracking increases efficiency, and improves customer satisfaction and OH&S

GPS vehicle tracking solutions now offer several possibilities to increase efficiency, and improve customer satisfaction and OH&S.

Companies can better manage their fleet. In knowing exactly where vehicles are, companies can send their nearest vehicle to a customer and reduce waiting time and fuel consumption. Furthermore accurate reporting of onsite time increases billable time for the company.



A service company has seen a 20% improvement in scheduling, a 14% average increase in billable time and a significant decrease in fuel consumption after installing vehicle tracking.

Combining vehicle tracking with safety equipment such as personal duress devices and monitoring driver behavior improves OH&S.

[Read more on our website ...](#)



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Special offer this month – buy a Toughbook and get \$500 for upgrades and accessories

As you know we always offer you the best possible price for a product but still a perfect service. Now we even push harder ...

This December only when you buy any Toughbook, you get a free RAM upgrade and a free DC adapter valued at \$500, now that's a Christmas present! Please make sure you mention the promo code 'Rugged500' to get your \$500 credit.

We thank our clients and business partners and wish you and your families

Merry Christmas and Happy New Year!

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